

July 7, 1989

Dear Richard,

Pardon my delay in writing following the delivery of my boat. This delay is in no way related to or caused by my enthusiasm for a beautiful boat. I want to thank you and your fine crew for both an extremely rewarding experience and for working with you, and for a fine boat.

As I'm sure you've heard from Charlie and George, the trip to SCITUATE was a challenge. Text Boat, your Duffy and Duffy 35 negotiated fog, winds, head, seas, following seas, and waves from several feet to well over 10 feet. Only rarely did she ride above a wave or pound. The bowel, with its beautiful, uplifting, sheer, cut through the waves as if we were cutting putty with a knife. Green water covered the cabin and filled the cockpit on numerous occasions, but the engine and superb runner system pushed ahead on a straight and steady course.

In order to appreciate the advantages of your superb, underwater design and resulting handling fully, one must first experience handling a sport craft, a Bertram, a crisp craft, a black Finn, etc., etc. There is no comparison. The Duffy 35 does not twist, pound, dig in, or slide. She rolls forward, slicing each wave with uncanny cutting edge and resisting both following seas and testing occurrences as well as broadside wins.

Richard, and your entire crew, this boat is beautiful with many years of sea time on everything from a sailfish through two, including five aircraft carriers, three hurricanes at sea, and quite a bit of green water. I have never experienced and enjoyed such a trip with such boat performance.

Building a boat with you and your crew, Richard, is more than just building a boat. I felt as if I were part of a large family. While I did not get to know everyone in your growing company personally, I felt as if everyone there knew my needs or anticipated my wants. I felt comfortable in a friendly environment. I felt comfortable around a group of talented, warm, and honest people. You did not just build me a boat, Richard; you completed a dream and presented me with a series of interpersonal relationships, which I shall cherish, and hopefully continue to pursue for years to come.

I am quite serious about what I am saying in my offer to assist you in your advertising and public relations. I say this because I wholeheartedly believe in both you, your crew, and your product. You are definitely building boats, but you are building much more if you provide for each Boat builder what you provided to me. The only thing I regret about the completion of the boat is that it has brought about a termination of my trips to Duffy and Duffy, only temporarily, though I hope, as I do miss that warm, friendly group of people, including, of course, you.

I could not complete this letter without mentioning my total amazement and satisfaction with the remarkable engine change, while I certainly was not thrilled about the need for an engine change before sea trials were finished. The fault was in no way related to Duffy and Duffy.

The new engine works fine with an additional engine fuel shut-off valve change and a provided meticulous economy while running it near full throttle and full throttle most of the 230-mile trip. I haven't refilled the tanks yet, so I'm not exactly sure of the exact fuel consumption. I do know that the new engine combined with your Duffy 35 design is a miser for fuel economy, but you but not a sleeper for speed.

I wish I could write each one of you personally a letter to let you know how good I felt about my boat and my experience with each of you, while Duffy and Duffy. I hope this group letter will in some way let you know the warm feelings I shared with you and continue to feel for each of you. My home in SCITUATE is open to any of you at any time. The quality of your relationships with this customer is only exceeded by the quality of the fine vote I have received. Thanks, Richard, and my many Duffy friends.

Finally, and with great respect and admiration

John